## PRODUCT DISCLOSURE SHEET

## Product: CASH FINANCING-i

Date:

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(Please read this Product Disclosure Sheet and the Terms & Conditions before you apply for Cash Financing-i).

1.	What is this product about?
	• This is an unsecured personal financing product based on a flat rate calculation (Rule of 78 or Sum of Digits method). The effective annual profit rate of this product ranges from 12.89% to 25.81%.
2.	What is the Shariah concept applied?
	The Shariah concept applicable is Bai' al-'Inah.
3.	What do I get from this product? Example*
	• Total Sale Price : RM48,000.00
	Total Amount Financed (Purchase Price) : RM30,000.00
	Profit Rate     12% per annum
	Tenure     : 5 years
	Total Profit Payable is calculated by using this formula (Total Sale Price – Total Amount Financed)
4.	What are my obligations? Example*
	Monthly Instalment (payable from 2 <sup>nd</sup> month onwards) : RM800.00
	• The total amount to pay including the amount financed <i>(inclusive</i> : RM48,000.00 <i>of 1 month advance instalment deduction)</i>
	The terms of the Facility, including profit rate, sale price, purchase price, tenure and/or instalment may change depending on our evaluation of your credit. The changes will be communicated to you.
5.	Do I get the full financing amount credited into my preferred bank account?
	NO. There will be a one-month advance instalment deduction from the full financing amount. This will help the customer avoid paying late for the first instalment and attracting Late Payment charge. However, the customer is needed to arrange for all subsequent monthly instalments from the 2 <sup>nd</sup> month onwards and ensure timely payment for all these instalments. <i>Note: The Total Profit Payable will be calculated based on the full financing amount, and <u>not</u> on the lower net amount credited to your preferred bank account</i>
6.	What are the fees and charges that I have to pay?
	(a) Stamp Duty [As per stamp duty act 1949 (revised 1989)] No
	(b) Legal Fee No
	(c) Late Payment Charge Yes
	(d) Early Settlement Fee (if applicable) Yes
7.	What if I pay more than the monthly instalment?
	Any payment that is more than the monthly instalment payable will be treated as an Advance Payment. Such payments do not in any way

reduce the Total Profit Payable and cannot be re-drawn.



## 8. What if I fully settle the Facility before its maturity?

If the Total Sale Price is settled in full before its maturity, the Bank will grant Ibra' (rebate) to the customer. However, if the settlement is performed within the first half of the tenure of the Facility, such rebate will be reduced by Early Settlement Fee (if any) which consists of:

• Early settlements fee of 2.5% of the outstanding balance or RM150 whichever is higher.

## Calculations of early settlement fee shall be calculated in accordance to the following table.

EARLY SETTLEMENT FEE ( Not including out-of-pocket costs incurred): <u>RM553.76</u>	EARLY SETTLEMENT FEE (Not including out-of-pocket costs incurred): <u>RM150.00</u>
Early Settlement Fee: 2.5% x RM22,150.59 = RM553.76	Early Settlement Fee: 2.5% x RM4,573.92 = RM114.35
Outstanding Balance on 23 <sup>rd</sup> month: RM22,150.59	Outstanding Balance on 23 <sup>rd</sup> month: RM4,573.92
Instalment: RM763	Instalment: RM153
Profit Rate: 10.50%	Profit Rate: 10.50%
Facility Tenure: 5 years (60 months)	Facility Tenure: 5 years (60 months)
Facility Amount: RM30,000	Facility Amount: RM6,000
If customer opts to settle early in 23 months	If customer opts to settle early in 23 months
Sample Calculation 1	Sample Calculation 2

- Settlement before the end of facility tenure includes (but not limited to) the following situations:
  - 1. Early settlement or early redemption, including when arising from prepayments; or
  - 2. Full settlement through restructuring of the Facility; or
  - 3. Settlement after event of default; or
  - 4. Termination or cancellation of the Facility before its maturity date.

## 9. How is the amount of early settlement Ibra' (rebate) calculated?

• The amount of Ibra' (rebate) is calculated as follows:

Ibra' = Deferred Profit – Early Settlement Fee

Where,	n = Number of monthly instalments remaining as per
n(n+1)	the scheduled tenure
Deferred Profit = X P	T = Facility tenure, in months
<i>T(T</i> +1)	P = Profit payable over the entire Facility tenure

This method is also known as "Rule of 78s" or "Sum of Digits".

## (Calculations shown are for example only)

Sample Calculation 1	Sample Calculation 2
If customer opts to settle early within 23 months	If customer opts to settle early within 5 months
(i.e. after making 23 monthly instalments),	(i.e. after making 5 monthly instalments),
Facility Amount: RM30,000	Facility Amount: RM50,000
Facility Tenure: 5 years (60 months)	Facility Tenure: 7 years (84 months)
Profit Rate: 10.50%	Profit Rate: 8.50%
Total Profit : RM15,750	Total Profit: RM29,750
Instalment: RM763	Instalment: RM950
Deferred Profit	Deferred Profit
$= \frac{37x(37+1)}{2} \times RM15750$	<u>79x(79+1)</u>
$= \frac{377(37+27)}{60x(60+1)} \times RM15,750$	$= \frac{7.57(7.5+2)}{84x(84+1)} \times RM29,750$
	04x(04+1)
= <u>RM 6,050.41</u>	= RM 26,333.33



# 10. What if I fail to fulfill my obligations?

• Late Payment charge (Ta'widh) for late payment: 1% p.a. will be charged on the amount in arrears.

	Instalment :	RM950			
	Payment due date :	1 <sup>st</sup> of every month			
	Actual payment date :	21 <sup>st</sup> of the month			
	No. of days overdue :	20 days			
	Late Payment charge (Ta'widh) :	RM950 x 20 days / 365 days x 1% = RM0.52			
	<ul> <li>Right to set-off: We have the right to set-off any credit balance in your account maintained with us against any outstanding balance in this Facility account (please refer to the Clause 15.2 in the Terms &amp; Conditions).</li> <li>Legal action will be taken if you fail to respond to reminder notices.</li> <li>Legal action against you may affect your credit rating leading to financing being more difficult or expensive to you.</li> </ul>				
11.					
	No guarantor or collateral required.				
L2.	What if the Facility tenure extends into my retirement?				
	• Please note that if no early settlement is performed, monthly instalments are due up to the end of the Facility's tenure. If this extends				
	into your retirement age, it is important to plan in advance such that your retirement income will be sufficient to continue servicing these monthly instalments.				
13.	If I apply for Balance Transfer from my credit card/personal financing, will my credit card/ personal financing be terminated?				
	You have a choice whether to terminate your credit card.				
	You must terminate the personal financing.				
	You are solely responsible to ensure termination of any credit card/personal financing.				
14.	If I apply for Balance Transfer from my credit card/personal financing, will Cash Financing-i fully settle all outstanding under the credit card/personal financing?				
	• Not necessarily. The amount disbursed under Cash Financing-i may overpay or not fully pay off the credit card/ personal financing, d to but not limited to the following reasons:				
	(i) The disbursement under your Facility will be based on the outstanding amount(s) under the credit card/ personal financing in the CCRIS record on the date of approval of your Facility. The outstanding amount(s) in CCRIS record on the date of approval may be higher or lower than the amount(s) actually outstanding on the date of disbursement of the Facility; and				
	(ii) The Facility amount approved by the Bank may be higher or lower than the Facility amount applied for; and				
	(iii) The Bank may or may not approve all or any requested Balance Transfer from any credit card/ personal financing.				
	You are solely responsible to fully pay off all remain	ing balances in the credit card/personal financing.			

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## 16. Where can I get further information?

- For more information or enquiries or feedback on our latest products and services, you may call our Contact Centre at 03-8314 9310 or visit our website at *www.ocbc.com.my* or any OCBC Bank/ OCBC Al-Amin branch nearby.
   You may also contact us any time to update your Personal Details. This information is crucial to us in our on-going efforts to serve you better. Rest assured, your personal details will be kept confidential.
- If you have difficulties in making payments, you should contact us earliest possible to discuss payment alternatives. You may contact us at 03-8314 9310.

# If you have any complaints on our products or service level, you may also write to us at the following address: Service Transformation, c/o OCBC Bank (Malaysia) Berhad,

P.O. Box 10197, 50911 Kuala Lumpur

• If you wish to seek the views of the authorities on our handling of a complaint, the Financial Mediation Bureau can be contacted at 03-2272 2811; email *enquiry@fmb.org.my* or

Bank Negara Malaysia LINK or TELELINK at: Block D, Bank Negara Malaysia Jalan Dato' Onn 50480 Kuala Lumpur. Tel: 1300 88 5465 Fax: 03-2174 1515 E-mail: bnmtelelink@bnm.gov.my

- Agensi Kaunseling Dan Pengurusan Kredit (AKPK) has been established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for individuals. For enquiry, please call 1 800 88 2575.
- The POWER! Programme is a programme conducted by AKPK which aims to empower young and first-time borrowers with the knowledge to effectively manage their finances. To enrol, please call 1800 88 2575 or visit www.akpk.gov.my for more information.
- For further information on Financial Products, do visit:
  - www.bankinginfo.com.my
  - www.insuranceinfo.com.my

# IMPORTANT NOTE: LEGAL ACTION MAY BE INSTITUTED IF YOU DO NOT KEEP UP WITH PAYMENTS ON YOUR PERSONAL FINANCING.

\* Disclaimer: The above amounts are FOR EXAMPLE ONLY and may differ with the actual amount.

The information provided in this Product Disclosure Sheet is valid as at 01/02/2016.